



Standard Fee: \$8,200
Negotiated Fee: \$4,600
Reduced By: \$3,600
% Reduced: 44%

Janie in **Minnesota** was thrilled about the upcoming birth of her child, however, she had no idea how she and her husband would be able to afford the hospital charges, which were going to be \$8,200. Luckily, she had access to the Hospital Negotiation Service, and the cost of her normal vaginal delivery and two day hospital stay was reduced to \$4,600!

Standard Fee: \$5,000
Negotiated Fee: \$1,650
Reduced By: \$3,350
% Reduced: 66%

Rick in **Texas** was concerned when he noticed a strange mass on his back. His doctor said it could be removed in an out-patient procedure, but the cost was going to be \$5,000! Using the Hospital Negotiation Service, Rick only paid \$1,650, a savings of 66% off the original fee. Rick was able to sleep easier knowing that he didn't have to drain his savings to ensure his health.

Standard Fee: \$9,180
Negotiated Fee: \$1,762
Reduced By: \$7,418
% Reduced: 81%

Donald in **Alabama** had been suffering from shoulder pain for a long time. The cost of surgery, estimated at over \$9,000, kept him from getting the care he needed. The Hospital Negotiation Service was able to get the cost below \$2,000! Donald had the surgery and his shoulder feels as good as new.

Standard Fee: \$21,000
Negotiated Fee: \$12,600
Reduced By: \$8,400
% Reduced: 40%

Linda in **Virginia** had a family history of colon cancer, and based upon recent symptoms, she was high risk. Her doctor recommended she have an EGD Test (Esophagogastroduodenoscopy). The estimate for the procedure was a staggering \$21,000. Linda contacted the Hospital Negotiation Service and the cost of the procedure was negotiated down to \$12,600, saving Linda over \$8,000. Thankfully, the results of the test were negative.

Standard Fee: \$3,000
Negotiated Fee: \$1,379
Reduced By: \$1,621
% Reduced: 54%

Jason in **New York** had been having trouble with his eyesight for years. The doctor informed him he needed cataract surgery. Despite his failing vision, he could see that the \$3,000 the procedure was going to cost was out of his reach. Jason called the Negotiation Service for assistance. The fee was negotiated down by over half! Jason was able to secure the \$1,370 negotiated rate. The procedure went well, and Jason now clearly sees the value of his membership in the Negotiation Service.

**This program is not available to residents of Maryland or West Virginia.
Savings are negotiated on a case-by-case basis and will vary.
This program is not insurance.**



Standard Fee: \$4,252
Negotiated Fee: \$2,126
Reduced By: \$2,126
% Reduced: 50%

Daniel in **Florida** was in need of an out-patient nuclear stress test, but the estimated cost of over \$4,200 only added to his stress level. The Negotiation Service reduced the cost by half, and Daniel was able to proceed with the test with much less financial stress.

Standard Fee: \$1,700
Negotiated Fee: \$850
Reduced By: \$850
% Reduced: 50%

Jeff in **Mississippi** was in a car accident several years ago, and since then, he had ongoing knee pain. Finally, he decided to have an MRI, but \$1,700 was more than he had expected. The Hospital Negotiation Service was able to reduce the cost by half, and Jeff subsequently had the MRI. The MRI showed that he had extensive ligament damage and it was recommended he have surgery.

Standard Fee: \$39,526
Negotiated Fee: \$4,000
Reduced By: \$35,526
% Reduced: 90%

Ruth in **California** was in severe pain, and her doctor told her she had gallstones which needed to be removed immediately. The hospital was requiring pre-payment for the procedure, and the estimate was an astounding \$40,000! Ruth contacted the Hospital Negotiation Service and within 24 hours, they had negotiated the rate down to \$4,000, a savings of 90%! Ruth was able to post the funds and had her surgery within 48 hours of contacting the Hospital Negotiation Service.

Standard Fee: \$18,000
Negotiated Fee: \$5,000
Reduced By: \$13,000
% Reduced: 72%

Julia in **Ohio** had scheduled a C-section delivery, and the hospital told her the cost would be \$18,000 for a three day hospital stay. The Hospital Negotiation Service was able to secure a rate \$5,000. Julia gave birth to a healthy baby boy.

Standard Fee: \$37,000
Negotiated Fee: \$18,000
Reduced By: \$19,000
% Reduced: 51%

Ed in **Florida** was experiencing numerous health problems as a result of his weight. His doctor recommended he have a gastric sleeve resection (similar to a gastric bypass). In his condition, he was uninsurable, and the total estimated cost of \$37,000 was out of his range. Ed had \$20,000 available for the procedure, and using this as leverage, the Hospital Negotiation Service was able to secure a case rate of \$18,000.

**This program is not available to residents of Maryland or West Virginia.
Savings are negotiated on a case-by-case basis and will vary.
This program is not insurance.**